



LAKESHORE WAVES

JULY 12, 2010



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Visit us at www.wmlar.com

2010 MARK'S WMLAR'S 10th ANNIVERSARY OF OUTSTANDING PROGRAMS AND SERVICES TO REALTORS!

DATES TO REMEMBER

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| July 12 | PR Committee Mtg —9am, WMLAR |
| July 22 | MLS BOD Mtg —9am, WMLAR |
| Aug 2 | PR Committee Mtg —9am, WMLAR |
| Aug 4 | Awards Committee Mtg —9am, WMLAR |
| Aug 5 | REALTORS Who Care Mtg —9am, WMLAR |



MEMBER TRANSFERS

Renee Poyner from Greenridge-Muskegon to Greenridge-GH
Paul Kurek from CB Woodland Schmidt-Muskegon to Greenridge-Muskegon

CONGRATULATIONS!

Barbara Grilley, WestEdge Realty, has successfully completed New Member Orientation.

NEW WEBSITE IS COMING

The All New WMLAR Website is due to go live the Week of July 19th. Check it out and let us know if something doesn't work or something needs to be tweaked. A special 'Thank You' goes to Website Task Force Chair Kaye DeMann, Joyce Clegg, Luke Bouman, Roy Ramey, WMLAR Staff & Ryan McMillen (WMLAR Tech Advisor).

UPCOMING CON ED CLASSES

WMLAR has three upcoming Continuing Education classes scheduled. Two 6-hr classes and one 4-hr class.

Friday, August 13, 9am-3pm w/Jack Miedema
Friday, October 8, 9am-3pm w/Jack Miedema
Friday, October 22, 9am-1pm w/Gwyn Besner

Sign up online thru our website (www.wmlar.com), **Member Login, View/Register Education Courses, Continuing Education.**

SEPTEMBER GOLF OUTING

Don't put those golf clubs away just yet! WMLAR will be hosting a second golf outing on Friday, Sept. 10, at the Oak Ridge Golf Club in Muskegon. Cost is \$60 per person. Get your teams together—Registration opens August 1st!

BEWARE OF SCAMS!

It's happening—again. Listings are being pirated by scammers and showing up on Craigs List as 'for rent' and asking people to send in money...some people are gullible enough to do so (send money) and then blame the REALTOR for stealing from them, when in fact, the REALTOR had nothing to do with the scam.

Other scams include offers on property from a distance that include earnest deposits that are bogus and the offer made subject to inspections. Then, the scammers quickly void the offer and request earnest money back, often before the check would clear, the check being no good in the first place.

REALTORS are encouraged to always be alert and to not let their guard down. Know who you're dealing with and take time to scan those Craigs List postings if you're dealing with foreclosed properties that are usually the target for some reason of the scammers who steal your listing and put it up on that site. If this happens to you, put the heat on Craigs List...maybe with enough pressure they will show some concern and not turn a blind eye to what's going on.