



LAKESHORE WAVES

MARCH 22, 2010



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Visit us at www.wmlar.com

2010 MARK'S WMLAR'S 10th ANNIVERSARY OF OUTSTANDING PROGRAMS AND SERVICES TO REALTORS!

DATES TO REMEMBER

- March 25 **BOD Mtg**—8:30am, WMLAR
- March 31 **REALTORS Who Care Mtg**—3pm, WMLAR
- April 2 **Good Friday**—**WMLAR CLOSING AT NOON**
- April 5 **PR Mtg**—9am, WMLAR
- April 14 **Con Ed w/Gwyn Besner**—9am-1pm, WMLAR
- April 15 **MLS BOD Mtg**—9am, WMLAR
- Social Committee Mtg**—3:30pm, WMLAR
- April 22 **BOD Mtg**—8:30am, WMLAR



MEMBER DROPS

Victoria Hosko & Daniel Bolles, Exit Lakeshore Realty

CONGRATULATIONS!

The following members completed New Member Orientation on March 11th.

- Michelle Cantrall—RE/MAX Saugatuck-Douglas
- Rita Dubault—C21 Lumbertown
- Ken Machiela—CB Woodland Schmidt-Holland
- Robert Sackett—Greenridge Realty-Holland
- Roger Schmidt—Nexes Realty
- William Swano—Midwest Properties of Michigan
- Kathy Vannette—CB Woodland Schmidt-GH
- Mary Zeppenfeld—CB Woodland Schmidt-GH
- Lisa Crawford—CB Woodland Schmidt-Holland

CONTINUING EDUCATION

Don't miss out on this presentation! [Sign up today!](#)

Gwyn Besner—Instructor
 April 14, 2010
 9am-1pm
 WMLAR Classroom
See attached flyer for details!

UPCOMING INFO SERIES—APRIL 21

Drive traffic to your website with this hands-on session that shows you how to create a successful FaceBook, LinkedIn and Twitter (FINT) network. [See attached flyer for more information.](#)

PREPARING FOR HUD/REO LOCKBOX ACCESS

Later this year, HUD will require electronic lockboxes on its REO properties. While HUD does not recommend specific vendors, SUPRA systems does meet HUD access control specifications.

HUD will soon be selecting a new type of HUD contractor, a FSM (Field Service Manager) that will select the keybox system to be used and once the property is readied for sale, the same lockbox may be used by the Asset Manager to provide access while marketing the home. HUD is expected to award FSM contracts as early as April 1, after which they will select the preferred lockbox system. It is hoped that area FSM's would recognize the value and security of the Supra system and make it the preferred system in the WMLAR region. We will endeavor to keep everyone posted.