



Confidentiality is important – if voting is close once a decision is reached when we walk out of the room ALL go forward with the decision. Also when there is a confidential item at the BOD level DO NOT go back to your offices and start talking about that item or go out for coffee and start talking about it. Please leave the confidential information in the Board room at WMLAR.

#### TREASURER'S REPORT

A revised budget for 2009 for MLS and WMLAR was presented to the Directors.

It was MOVED and seconded to approve both the MLS and WMLAR revised 2009 budgets. Motion carried.

#### P/E REPORT

MAR Achieve was a good conference, not great, but good.

Part of Achieve is an RPAC awards luncheon and WMLAR has always come back with at least one award and in 2008 we did not receive any awards as we did not make our goal.

#### CEO REPORT

Put out the word that CEO or Leadership team would come and visit office meetings. Did attend one and have another to be scheduled. Did shut off about 25 members for not complying with the COE requirements. Have turned a few back on. Did put in the bulletin those REALTORS who did not pay 2009 dues as non-renewals. Open House site still playing with that and has not made a decision yet. For now directing people to the SWMRIC Open House site. It's still up in the air. By next month should have a recommendation for the directors. Put out a teaser to the Directors about possibly doing a black tie affair or other activity for a 10<sup>th</sup> Anniversary. Gave information about zip forms to the Directors for them to have discussion at next month's meeting. Could have a rep from Zip forms at the next meeting do a presentation. Dale will work on that.

#### LITIGATION

Borland – motion before Judge VanAllsburg on February 9<sup>th</sup> to end the case evaluation. If not then the case evaluation would be the following week. If continues a trial is set for May or June.

Livingston – one suit we are on the receiving end from Mr. Livingston. It will be 3 weeks tomorrow when he said he was going to bring the hammer down. Have not seen anything.

#### SIGNS

Each association for the gated communities will be different if they even allow the signage. Dale will get a quote from Bernie Wade.

NEW MEMBER  
ORIENTATION

It was MOVED and seconded to approve the new members for January. Motion carried.

NEW BOARD  
MEMBER

Diane Leep has stepped down as a director due to health reasons. She has 2 years left on her term. Proposal is to have Loraine Griffin come back to fulfill Diane's term.

It was MOVED and seconded to appoint Loraine Griffin to fulfill the 2 year term vacancy on the WMLAR Board. Motion carried. One opposed.

SHORT SALES &  
FORECLOSURE  
NOTIFICATION

Discussion took place that there are complaints with those REALTORS working as buyer agents when showing homes that there is no notification that it is a short sale.

Dale and staff will send out to all members the 3-part 12 page document from MAR and Greg McClelland on short sales.

The meeting was adjourned at 10:13 a.m.

Minutes prepared by

Michelle Morgenstern  
Director of Member Services