

BOARD OF DIRECTORS MINUTES

January 28, 2010

WMLAR Classroom

Present: Joyce Clegg
Brian Jones
Sharon Johnson-ABSENT
Cheryl Palmer-Subka-EXC
Susan Compagner
David Arnoldink
Chris Peel

Loraine Griffin
Kathi Hazard
Jim Schab – 8:43 Arrival
Keyon Chavis-8:49 Arrival
Ron Purcell
Bryan Myrick

President Brian Jones called the meeting to order at 8:38am.

President Brian Jones welcomed new directors Chris Peel, Jim Schab, David Arnoldink and Bryan Myrick.

Treasurer's Report Carla Masselink, Investment Counselor for Raymond James reported on WMLAR's investment accounts.

Agenda MOTION was made and seconded to approve the agenda. Supported and carried.

President Brian Jones requested adding an Executive Session to the end of the Agenda to discuss a Professional Standards case.

Consent Agenda MOTION was made and seconded to approve the consent agenda. Supported and carried.

MAR ACHIEVE Update & Report President Brian Jones reported the conference was very informative and WMLAR received two RPAC awards.

Treasurer's Report Kathi Hazard reported numbers are up.

President-Elect Report Loraine Griffin reported attending ACHIEVE was very informative. REALTORS Who Care would like the BOD to match their \$250.00 for the Haiti Disaster Relief. MOTION was made and seconded. Supported and carried.

CEO Report

- CEO Dale Zahn reported he is working with the newspapers in Holland, GH, and Muskegon on more communications and advertising.
- 104 have signed up to attend the 10 Year Anniversary Party.
- WMLAR has plenty of Realtor pins available for FREE.
- Looking to offer a Short Sale/Foreclosure Class but are waiting 2 weeks before scheduling to see the results from the two classes in GR.
- Gwyn Besner is scheduled to teach a 4 hour Con Ed class in April and Mary Ann Bush possibly later in the year.
- WMLAR numbers are looking very good.
- Looking at some capital improvements inside and outside Association Headquarters.

- Director's receive a stipend if they attend MAR & NAR Conventions and submit a report, give at least \$100 to RPAC and attend 75% of BOD meetings.
- Internet classes coming in the near future.
- Home Builders Association Executive is leaving – possibility of WMLAR offering them help.
- Offering two golf outings this year (one to the north and one to the south) and at a lower cost to the members.

Old Business

- Listing Book webinar presented by Todd Colthorp. Should provide some direction to the SWMRIC Managers and set up a webinar for the DR's.
- GRAR's conversion target date is May 1, 2010.

New Business

- Notice from GRAR that their territory is expanding to include Ionia County.
- After the trial period for 'paperless' meetings, a MOTION was made and seconded to go back to receiving packets prior to the meetings. Supported and carried. 8 yes, 2 nos.

Executive Session

MOTION was made and seconded to support the Hearing Panel's decision. Supported and carried.

Meeting adjourned at 10:45am.

Minutes prepared by Lori Santellan, BOD Staff Liaison